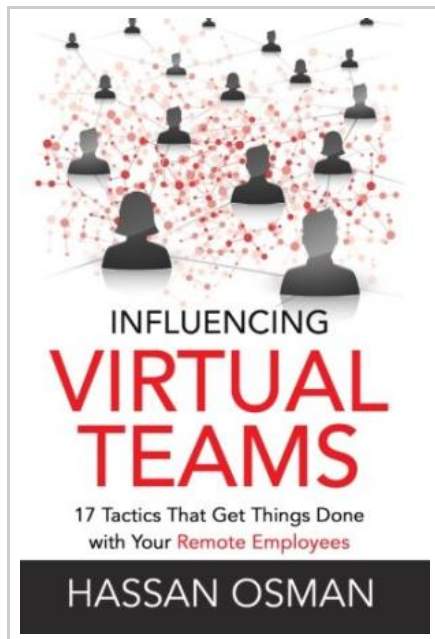




## Influencing Virtual Teams: 17 Tactics That Get Things Done with Your Remote Employees

By Hassan Osman

Createspace Independent Publishing Platform, United States, 2016. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.Learn the psychological secrets of persuasion that influence your remote employees to do what you need them to do. Stop chasing down your employees to make sure that their work is being done. In *quot;Influencing Virtual Teams* you ll get step-by-step tactics that you can implement straightaway with your team to improve your team s engagement and commitment to doing their work. You ll learn: \*How a single word can increase compliance by 33 . \*How to make someone reply back to your emails (using only the subject line). \*How to set deadlines so that they re met by your team. \*What you need to do before, during and after every meeting to increase adoption rates. \*How to ensure 100 commitment from a team member in six easy steps. \*Using just four questions, how to know what your remote employees are really thinking. \*How to leave the perfect voice message. \*The secret formula for establishing trust with your team. And much, much more! Here s what s covered in the book: **Tactic #1: One Word...**



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